

## **Outside Sales Representative**

Patene Building Supplies Ltd. - Winnipeg, MB

Patene Building Supplies Limited is a distributor of brick, stone, masonry, drywall, insulation, shingles, commercial roofing, landscaping and other building materials for the residential and ICI construction industries. We have fifteen (15) branch locations throughout Ontario & Manitoba to serve our customer base of contractors, builders and retail customers. We are currently seeking a motivated, results oriented and energetic individual for the position of Outside Sales Representative for our Winnipeg location.

### **Key Responsibilities:**

- Communicate with existing customers and maintain strong customer relationships to secure continuing sales
- Generate and develop new customer accounts
- Offer professional, effective and efficient solutions to customer inquiries
- Provide quotations, technical support, literature, and other support/materials for customers
- Participate in setting branch sales objectives and is accountable for achieving sales results
- Pro-actively communicate with Branch Manager, ensuring customers and branch expectations are met and any issues are immediately addressed

### **Qualifications:**

- Post Secondary Education
- General knowledge of building supplies and their applications, knowledge in the area of drywall, insulation, roofing products, masonry and landscaping would be beneficial
- Positive, outgoing and professional attitude
- Self-motivated, energetic and results driven
- Excellent communication, customer service, organizational and problem solving skills

This position offers competitive wages, health, dental, life insurance and an RRSP plan upon completion of the applicable waiting periods.

We invite qualified candidates to apply online or respond in writing with cover letter & resume to:

Patene Building Supplies Limited

102 DeVos Rd, Winnipeg, ON R3T 5Y1

Fax: 204-275-1200

Email: HR30@patene.com

Job Type: Full-time